

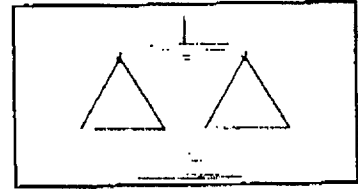
**CITY OF  
MEMPHIS**  
TENNESSEE

REC'D TN  
REGULATORY AUTH.

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OFFICE OF THE  
EXECUTIVE SECRETARY

99-00909



**DR. WILLIE HERENTON, Mayor**  
**RICK MASSON, Chief Administrative Officer**

**LAW DIVISION**  
**ROBERT L. J. SPENCE, JR., City Attorney**

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**FAX TRANSMISSION**

OUR FAX NO: (901) 576-6531

**URGENT**

TO: Chairman Sara Kyle, TN Regulatory Authority  
FROM: Terre Johnson for Mayor Willie W. Herenton  
DATE: 10/19/00  
RE: Memphis Network

FAX NUMBER: 615-741-5015 / 615-244-6804

TOTAL PAGES INCLUDING THIS ONE: 3

ORIGINAL TO FOLLOW BY MAIL: YES ( ) NO ( )

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REMARKS: please see attached letter from Mayor Herenton regarding  
above referenced subject.

Terre for Mayor Herenton

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# City of Memphis



TENNESSEE

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OCT 19 PM 12 39 DR. WILLIE W. HERENTON  
MAYOR

OFFICE OF THE  
EXECUTIVE SECRETARY

October 19, 2000

VIA FAX & U.S. MAIL

Ms. Sara Kyle, Chairman  
Tennessee Regulatory Authority  
460 James Robertson Parkway  
Nashville, TN 37243-0505

Re: Memphis Network

Dear Chairman Kyle:

I understand the Tennessee Regulatory Authority has raised a question regarding what information the City has been provided and what position it has regarding this project. I am happy to provide a response that may clear up this issue. Over the past several 12-18 months, several of my key Directors have been briefed on several occasions about the formation, importance, economic benefit and value of Memphis Network to the City and citizens of Memphis. Also, I have personally been briefed on the project by Herman Morris, MLG&W President, Ward Huddleston, Network Chief Manager, Attorney Ricky Wilkins, and representatives of Arthur D. Little, a telecom consultant.

I wish to be on record as approving of this endeavor and MLG&W's entry into the telecom arena. I understand Memphis Network, LLC is a joint venture with the Memphis Light, Gas & Water Division and A&L Networks, LLC-Tennessee that proposes to build an open-access, state-of-the-art, next generation fiber optic network over which it will transmit vast sums of data and video content to all segments of the Memphis community. This is an important development for the City.

Ms. Sara Kyle, Chairman  
Tennessee Regulatory Authority  
October 19, 2000  
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In addition to creation of jobs for the community and revenue for the City, I believe this endeavor is an excellent one in that it will foster competition. Competition is healthy and because of it the community benefits. We are all aware that consumers lose when competition is absent. Competition fosters growth, stimulates commerce, and benefits the consumers most directly affected.

For these reasons, I approve of Memphis Network, and I trust the TRA will join me in finding that this endeavor is good for the City of Memphis, its citizens, and West Tennessee as a whole.

Sincerely,

A handwritten signature in black ink, appearing to read 'Willie W. Herenton', with a stylized flourish at the end.

Willie W. Herenton  
Mayor, City of Memphis

WWH:tlj

xc: Mr. Herman Morris  
Mr. Alex Lowe  
Mr. Ward Huddleston, Jr.  
Ricky E. Wilkins, Esq.